

# Empowering Forefront Dermatology: Streamlining O365 Transition with Strategic Organizational Change Management Planning

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
May 2024	SMC	Healthcare	3,000 employees	OCM Approach for Comfortability	M365 & Teams	eGroup Enabling Technologies	Forefront Dermatology	N/A
CHALLENGE	SOLUTION			OUTCOMES		TEAM		
<p>Forefront Dermatology is embarking on a significant technology transformation involving the adoption of M365 and Teams. With 230 locations, the challenge is to ensure that both corporate and clinical sites are well-acquainted with the new technology.</p>	<p>eGroup Enabling Technologies proposed that Forefront Dermatology collaborate with their Organizational Change Management (OCM) team to ensure a successful user adoption experience. The project aimed to evaluate the current user experience and identify key personas within the organization to align their role-based workflows with the suitable M365 applications. Furthermore, the initiative was designed to offer Organizational Change Management strategies and guidance to ensure a smooth and successful transition.</p>			<p>The project successfully enhanced Forefront Dermatology's user enablement strategy for their transition to M365 tools, achieving three key outcomes:</p> <ul style="list-style-type: none"><li>Developed a comprehensive timeline and roadmap to guide the project team through a seamless transition to M365 tools.</li><li>Designed targeted communications and training programs tailored to user personas, ensuring alignment with the strategic OCM roadmap and tool rollout recommendations.</li><li>Provided support and guidance to the team, facilitating self-deployment and user enablement throughout the transition process.</li></ul> <p>The OCM team provided them with all of the essentials to ensure a smooth transition to M365, with a strong focus on strategy, efficiency, and minimizing resistance to change.</p>		<p><b>Account Executive</b> Patrick Anderson</p> <p><b>Partner</b> Kevin Radigan, Account Executive</p> <p><b>Contractual Value</b> <i>-Full usage of all licenses ensuring future renewals</i></p>		