

eGroup Enabling Technologies Solidifies Montgomery County's Cyber Defense with G5 Licensing and Microsoft Security Solutions

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Nov 2023	EOU	Government	12,000 employees	Secure Cloud Apps	Defender for Cloud Apps, MIP, MPIP, DLP, Defender for Cloud	eGroup Enabling Technologies	Montgomery County, MD	Third-Party Tools
CHALLENGE		SOLUTION		OUTCOMES		TEAM		
<p>Montgomery County sought to invest in G5 licensing to enhance its cybersecurity posture. However, the main challenge was effectively rolling out the licensing to swiftly realize the investment's benefits. eGroup Enabling Technologies was enlisted to provide Planning, Design, and Proof-of-Concept services, aimed at assisting the county's team in crafting a deployment roadmap. This roadmap needed to facilitate rapid adoption of key technologies within the G5 Suite, with a specific focus on implementing Defender for Cloud and laying the groundwork for establishing a Compliance foundation with Purview.</p>		<p>eGroup Enabling Technologies partnered with Montgomery County to bolster the security of their cloud applications. The project leveraged the capabilities of Microsoft's cloud security solutions offered by the G5 licenses. Key security measures included threat protection with Microsoft Defender for Cloud Apps, infrastructure security with Microsoft Defender for Cloud, Microsoft Information Protection with Microsoft Purview, Data Loss Prevention, Advanced eDiscovery, Office Message Encryption, Compliance Manager, and Retention Policies. Through meticulous planning and implementation, these security measures were put in place to safeguard Montgomery County's cloud applications effectively.</p>		<p>Collaborating with eGroup Enabling Technologies, Montgomery County successfully implemented multiple G5 features, demonstrating a proactive approach to enhancing their cybersecurity. They developed an understanding of the capabilities inherent in Microsoft's cloud security solutions, increased their knowledge, and the implementation of security measures significantly strengthened the security of their cloud apps and data. The project enabled the county to effectively mitigate risks associated with privacy and regulatory requirements, ensuring compliance and resilience in the face of potential threats.</p>		<p>Account Executive Kari Doorley</p> <p>Principle Account Delivery Executive Lisa Clark</p> <p>Security Solutions Specialist Tony Lanzafame</p> <p>Technology Strategist Michael Ogden</p> <p>Partner Dan Drude, Account Executive</p> <p>Contractual Value <i>-Driving Usage of 12,000 G5 licenses</i></p>		