

# **Transforming IT Infrastructure: Manatee County Sheriff's Office Successfully** Migrates to Microsoft 365 with eGroup Enabling Technologies

**Close Date** 

Oct 2023

OU

SLG-SMC

Industry

Law Enforcement **Org Size** 

2.000 employees

## **Deal Highlight**

O365 vs. M365 Licensing Optimization

## **Products & Services**

EXO, OneDrive, Entra

#### **Partner**

eGroup Enabling **Technologies** 

#### Customer

Manatee County Sheriff's Office

Competition

N/A

## **CHALLENGE**

The Manatee County Sheriff's Office sought to implement a comprehensive Microsoft 365 project, including planning, design, pilot deployment, and migration. To achieve this, they engaged eGroup **Enabling Technologies for** expert assistance and guidance throughout the process.

## **SOLUTION**

The project was executed through a structured four-phase approach:

Assessment & Planning - This phase involved a comprehensive analysis of the current configurations and usage patterns. Policies were determined, unique configurations were reviewed, and detailed migration plans were drafted.

Configuration & Testing - During this phase, migration configurations and testing setups were established. This included setting up migration tooling, scripting activities, conducting end-toend testing, and finalizing the migration plans. Migration, Validation, & Support - This final phase encompassed executing the production migrations, validating data integrity and cutover results, and providing support for any issues that arose during the cutover process.

**OneDrive Sync Client Deployment -**Additionally, advisory sessions were conducted to detail the process required to integrate the OneDrive Sync Client into the existing M365 apps installation.

## **OUTCOMES**

Manatee County Sheriff's Office successfully completed the Planning, Design, Pilot Deployment, and Production Migration for Exchange Online, OneDrive, and Entra ID with eGroup Enabling Technologies. The project also included a Licensing Optimization component in which the team was able to provide a comprehensive 3-year Total Cost of Ownership (TCO) analysis, demonstrating the value of consolidating existing third-party tools through an upgrade to M365 E3/E5 licensing.

### **TEAM**

**Account Executive** 

Bill Leonard

**Security Specialist** 

Tiffany Lewis

**Partner** 

Chad Lanman, Account Executive

Contractual Value Licensing uplift to M354 E3/E5