




AllSouth Federal Credit Union Engages eGroup Enabling Technologies for Seamless Transition to Exchange Online

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Jan 2024	SMB	Financial	300 employees	OCM Best Practices	OCM & Mix of E3 & E5 Licenses	eGroup Enabling Technologies	AllSouth Federal Credit Union	N/A

CHALLENGE	SOLUTION	OUTCOMES	TEAM
 <p>AllSouth engaged with eGroup Enabling Technologies looking for a strategic partner to not only assist with their migration to Exchange Online but also to provide them with knowledge transfer, and Organizational Change Management services to obtain best practices for a seamless transition moving end-users to the cloud from Exchange On-prem. AllSouth was also looking for assistance with moving to CSP, but their team had limited experience in the area.</p>	 <p>Recognizing the need for expertise in transitioning to the Cloud Solution Provider (CSP) model, AllSouth Federal Credit Union's new CIO leveraged eGroup Enabling Technologies' experience and expertise. With their previous successful collaboration in migrating from Exchange to Office 365, eGroup Enabling Technologies was engaged to facilitate this migration seamlessly.</p>	 <p>Following the planning and design, AllSouth chose to go with a mix of O365 E3 & E5 Licensing, and will leverage the expertise of the eGroup Enabling Technologies OCM planning to implement a seamless end-user transition.</p> <p>After the migration is complete, their team plans to work on maximizing the utilization of their new licensing enabling them to offload multiple on-prem solutions, and take full advantage of the features within their new license stack.</p>	<p>Partner Seth Green, Account Executive</p> <p>Contractual Value -300 E3/E5 License Purchase estimating \$72k annually</p>