

The Classical Academy's Strategic Breakaway: Building a Secure, Scalable Microsoft Ecosystem

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Jan 2025	EDU	Higher Education	750 employees	PDS for Active Directory & M365	SPO, EXO, Teams	eGroup Enabling Technologies	The Classical Academy	CDW

CHALLENGE	SOLUTION	OUTCOMES	TEAM
<p>The Classical Academy (TCA) faced a complex challenge: separating from a shared Active Directory and M365 tenant managed by Academy District 20. They needed expert guidance to plan and execute a seamless migration for a subset of users to a fully independent environment.</p> <p>The goal was to ensure minimal disruption to staff and operations while laying a solid foundation for long-term success.</p>	<p>eGroup partnered with TCA to deliver a comprehensive planning & design engagement. The project covered everything from assessing their current environment to building a new Active Directory and M365 ecosystem.</p> <p>Key elements included Active Directory separation design, Entra ID and hybrid identity planning, M365 migration strategy, and Entra Join integration.</p> <p>eGroup also provided Project Management & Organizational Change Management (OCM) services to align stakeholders, educate users, and drive adoption.</p>	<p>The Classical Academy successfully launched its own standalone Active Directory & M365 environment, including full user migration and configuration of critical services like Teams, SharePoint, & Exchange Online. With A3/A5 licensing in place and the potential to scale to \$130k+ in annual value, the new tenant positions TCA for growth and autonomy.</p> <p>OCM played a key role in training staff and providing long-term documentation, enabling the school to manage and evolve its new environment independently.</p>	<p>Partner</p> <p>John Lulay, Account Executive Chad Pohja, Solutions Architect Manager</p> <p>Contractual Value:</p> <p>\$130K per year based on full move to A5</p>