

# Partnering for Progress: Santee Cooper Builds a Scalable Endpoint Strategy

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Sept 2024	SMC	Energy, Utilities	1,500 employees	Increased IT Agility	Intune	eGroup Enabling Technologies	Santee Cooper	N/A

CHALLENGE	SOLUTION	OUTCOMES	TEAM
<p>Santee Cooper, a large public utility with over 1,500 employees, needed to modernize its endpoint management and streamline device onboarding.</p> <p>Key challenges included deploying Windows 11 images via SCCM, enabling self-service application and printer installation through Intune, and aligning deployment standards across the environment.</p> <p>Their internal IT team lacked the specialized experience required to implement these features efficiently and securely at scale, especially while ensuring compliance and maintaining end-user productivity.</p>	<p>eGroup provided expert guidance and technical leadership through a phased pilot project. The engagement included:</p> <ul style="list-style-type: none"> <li>Planning and structuring Intune application deployments</li> <li>Assisting with Windows 11 imaging using Configuration Manager</li> <li>Configuring self-install capabilities for applications and printers</li> <li>Establishing best practices for naming conventions and device management policies.</li> </ul> <p>Experienced SMEs helped Santee Cooper not only implement the tools but make informed, strategic decisions to maximize their Microsoft 365 investments.</p>	<p>Santee Cooper now benefits from:</p> <ul style="list-style-type: none"> <li>Centralized, real-time device management across all platforms</li> <li>Enhanced security and compliance posture with policy enforcement and integration with Microsoft Defender</li> <li>Improved end-user experience through self-service and SSO capabilities</li> <li>Reduced IT overhead through automation and cloud-native solutions</li> <li>Support for BYOD with strong data protection and user privacy</li> <li>A scalable, future-proof infrastructure aligned with Zero Trust and hybrid work models</li> </ul>	<p><b>Account Executive</b> Angela Leon</p> <p><b>CSAM</b> Katilyn Viti</p> <p><b>Partner</b> Chad Lanman, Account Executive</p>