




eGroup | Enabling Technologies Delivers Secure Management of Mobile Devices & Automation to GSP International Airport

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Aug 2023	SMB	Travel	120 employees	Pilot	Endpoint Management, Intune, Autopilot, MAM	eGroup Enabling Technologies	Greenville-Spartanburg Intl Airport	VMware
CHALLENGE	SOLUTION	OUTCOMES	TEAM					
 <p>GSP Airport were in need of a better way to manage mobile devices and needed the ability to quickly wipe devices. They are also challenged with manual processes to image their end-user workstations.</p>	 <p>eGroup Enabling Technologies were able to educate GSP International Airport's team on Intune and Microsoft Endpoint Management to be their platform for managing devices (iOS and Android) and help them configure and pilot devices in Autopilot to automate workstation imaging.</p>	 <p>After going through a PDS and pilot of Intune for Mobile MAM and Autopilot, GSP International Airport saw the value and are planning to upgrade all user licensing from O365 to M365. GSP International Airport plans to take the pilot to full deployment at the start of 2024.</p>	<p>Partner Clint Boyleston, Account Executive</p> <p>Contractual Value <i>\$35,000 in annual license increase</i></p>					