

eGroup | Enabling Technologies Helps Kenco Divest Toyota Material Handling South While Planning for Growth After VC Purchase of Kenco

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
January 2023	SMC	Auto	1,600 Kenco employees 120 TMHS employees	TMHS finds IT partner & MSP in eGroup	M365 Suite, Security, Identity Management	eGroup Enabling Technologies	Kenco & Toyota Material Handling South	N/A
CHALLENGE		SOLUTION			OUTCOMES		TEAM	
<p>A venture capitalist group purchased Kenco to continue their rapid growth through acquisitions. One group that was separate from the purchase was their forklift division, which needed to be divested from their environment. Kenco called upon eGroup Enabling Technologies to help them with their divestment and separation of Toyota Material Handling South's (TMHS) IT assets.</p>		<p>eGroup Enabling Technologies helped migrate the TMHS users from Kenco M365 tenant by migrating their email, files, workstations, and collaboration data to TMHS's own Microsoft tenant. eGroup Enabling Technologies helped migrate user email, files, Teams data, and configured their workstations to be managed in Microsoft Intune. Understanding that TMHS had no IT personnel on staff, eGroup Enabling Technologies was able to offer their MSPA practice along with Tier-1 support to be an extension of TMHS'S team as their MSP.</p>			<p>TMHS was completely separated from Kenco's IT environment by the 3/31 deadline. All TMHS IT assets were owned by TMHS with a new Microsoft tenant and eGroup Enabling Technologies managed services to be able to manage all workstations, ed-users, networking infrastructure, and Tier-1 support.</p>		<p>Account Executive Chris Hart</p> <p>Security Specialist Alex Okumura</p> <p>Partner Clinton Boyleston, Account Executive</p> <p>Contractual Value 120 Microsoft Business Premium License Increase</p>	