

# Davidson's Inc Gains 24x7 Security & Cuts Costs with eGroup Enabling Technologies' ThreatDefender MXDR Service

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Dec 2024	SMB	Retail	500 employees	Defense Around the Clock	ThreatDefender MXDR	eGroup Enabling Technologies	Davidson's Inc	Arctic Wolf
CHALLENGE		SOLUTION		OUTCOMES		TEAM		
<p>Davidson's Inc., a major distributor with 500 employees, had grown dissatisfied with their previous Managed Detection and Response (MDR) provider. They faced slow incident response, limited threat visibility, compliance concerns from data leaving their environment, and high costs with underwhelming service.</p> <p>Additionally, valuable Microsoft Security &amp; Compliance tools they had already invested in were left underutilized, adding to their frustration and risk exposure.</p>		<p>eGroup stepped in with ThreatDefender MXDR, a fully managed 24x7 MXDR MSSP service tailored to Davidson's needs. This solution prioritized compliance, control, and visibility- keeping data in their environment and replacing offshore resources with trusted, U.S.-based analysts.</p> <p>eGroup also optimized the Microsoft security stack Davidson's Inc already owned, enabling real-time threat detection and centralized security management. With extended detection and response across all critical vectors, Davidson's gained a more proactive, integrated defense strategy.</p>		<p>Davidson's Inc now enjoys continuous, expert-driven protection and faster incident response, with a 25% annual cost savings from eliminating hidden fees and inefficient services.</p> <p>Enlisting eGroup for their services proved essential in bringing not just better tools, but the expertise to properly configure, monitor, and respond to threats in real-time.</p> <p>This shift from vendor frustration to strategic partnership has delivered measurable ROI, operational clarity, and lasting peace of mind.</p>		<p><b>Partner</b></p> <p>Chad Lanman, Account Executive</p>		