

Empowering Compliance and Data Security through Microsoft Purview

| Close Date | Segment | Industry | Org Size | Deal Highlight | Products & Services | Partner | Customer | Competition |
|--|---------|--|---------------|---|---|--|-------------------|-------------|
| July 2025 | SMB | Professional Services | 300 employees | Strengthen compliance and data security by deploying Microsoft Purview | Purview Information Protection, Purview Data Loss Prevention, Microsoft Compliance Manager, Microsoft 365 Security & Compliance Framework | eGroup | SDI International | n/a |
| CHALLENGE | | SOLUTION | | OUTCOMES | | TEAM | | |
| <p>SDI International needed to strengthen security and compliance for collaboration and file management within Microsoft 365. The organization faced increasing regulatory requirements for data retention, privacy, and protection of sensitive information. Existing policies lacked clarity around data lifecycle management, classification, and secure sharing practices.</p> <p>SDI required a strategic roadmap to implement Microsoft Purview Information Protection (MPIP) and Data Loss Prevention (DLP) to mitigate data leakage risks and ensure compliance.</p> | | <p>eGroup Enabling Technologies provided Planning and Design Services (PDS) and a Pilot Deployment for Microsoft Purview solutions. Strategic advisory sessions were conducted to review retention policies, regulatory mandates, and organizational change impacts. A Planning and Design document outlined classification, labeling, and protection strategies for sensitive data. Baseline configurations of MPIP policies, retention labels, and DLP policies for sensitive information types were implemented. Organizational change management guidance was also provided to ensure adoption and compliance.</p> | | <ul style="list-style-type: none">•Delivered Strategic Advisory Findings Report, Planning and Design Document, and As-Built Configuration Handoff Document.•Successfully deployed baseline Purview configurations in production for select files and users.•Enabled SDI International to control sensitive documents, enforce DLP policies, and meet compliance requirements. | | <p>eGroup Sr. Account Executive Chad Lanman chad.lanman@eGroup-us.com</p> <p>Licensing Value: ME5 Uplift potential for 300 users - \$200K</p> | | |