

Penn Mutual Insurance Company Replaces Cisco Duo with Microsoft Entra ID

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Aug 2024	SMC	Professional Services	1,200 employees	Cisco Duo Replacement	Entra ID, Entra MFA, PIM, M365	eGroup Enabling Technologies	Penn Mutual Life Insurance Co.	Cisco Duo

CHALLENGE

Penn Mutual Insurance Company needed to replace their existing Cisco Duo MFA and Active Directory Federation Services (AD FS) with a more integrated and secure solution.

The goal was to implement Microsoft Entra ID services for enterprise applications, multi-factor authentication (MFA), and conditional access.

SOLUTION

eGroup Enabling Technologies delivered remote Entra ID Planning and Design Session (PDS) services to develop a deployment and migration strategy.

The project included planning the migration from AD FS to Entra ID and from Cisco Duo to Entra MFA. A pilot for deploying Entra ID SSO and Entra MFA also occurred.

Next steps in the project included reviewing Microsoft Privileged Identity Management (PIM) and conducting a POC integration for SSO and MFA with the internal Identity and Access Management System.

OUTCOMES

The project involved successful migration planning and pilot deployment of Entra ID SSO and Entra MFA, along with comprehensive documentation of findings, recommendations, and next steps. A high-level enterprise design for Entra ID MFA and SOO was created, including conditional access for deployment.

Organizational Change Management (OCM) support was provided as well, including communications and training plans.

Penn Mutual Insurance Company’s project concluded with a final Q&A discussion with eGroup Enabling Technologies’ engineer and project manager assigned to the account.

TEAM

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Contractual Value
-\$600,000 in licensing