




Debevoise & Plimpton Select Microsoft Defender to Replace Sophos & Cylance

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
June 2023	SMC	Prof & Business Services	3,000 employees	M365 Security	Defender for Endpoint & Server	eGroup Enabling Technologies	Debevoise & Plimpton	Sophos/Cylance
CHALLENGE		SOLUTION		OUTCOMES		TEAM		
 <p>Debevoise & Plimpton were evaluating various endpoint and server security capabilities against their current platform Sophos and Cylance.</p>		 <p>eGroup Enabling Technologies conducted a Pilot for Defender for Endpoint and Server to cover their 3,000 users as well as their Azure and On-Prem server infrastructure.</p>		 <p>Proof of Concept was successful leading to a fully deployed Defender for Endpoint/Server implementation by September 2023.</p>		<p>Account Executive Deedra Brewer</p> <p>MW & Security Specialist James Park</p> <p>Solutions Assessment Specialist Tyler Groth</p> <p>Partner Jason Webster, Account Executive</p> <p>Contractual Value <i>Over \$300,00 annually</i></p>		