




# Zelis partners with eGroup | Enabling Technologies to Help Accelerate the Full Rollout of Microsoft Intune to 3,000 Endpoints

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
June 2023	SMC	Computer Software	2,000 employees	Intune Rollout for 3,000 endpoints	Microsoft Endpoint Management/Intune	eGroup   Enabling Technologies	Zelis Healthcare	Manage Engine (Endpoint Central)
CHALLENGE		SOLUTION		OUTCOMES		TEAM		
 <p>Zelis was looking for a more comprehensive and complete solution to improve overall endpoint management of devices to manage enrollment and policies. Zelis' current solution (Manage Engine Endpoint Central) was not meeting the needs for the organization as they started to scale and grow over recent years. Zelis was also in the process of acquiring 2,000 new Surface devices and Intune was the best fit to manage these new devices.</p>		 <p>The solution for Zelis was staff augmentation/professional services for full Intune Endpoint Management rollout and migration to 2,000 laptops and 1,000 virtual desktops. After completing the pilot proof of concept phase in early 2023, Zelis realized they didn't have the staff/expertise to properly roll out the solution enterprise wide for 3,000 endpoints. As a result, they hired eGroup   Enabling Technologies to help with the execution phase of the project to ensure the solution was rolled out correctly and in a timely manner.</p>		 <ul style="list-style-type: none"> <li>eGroup   Enabling Technologies, Zelis filled an urgent need for a full-time expert resource to help rollout Intune across the enterprise for 3,000 endpoints.</li> </ul>		<p><b>Account Executive</b> Saurabh Vijay</p> <p><b>Surface Specialist</b> Alex Davidoff</p> <p><b>Partner</b> Mike Short, Account Executive</p> <p><b>Contractual Value</b> M365 E5 – 2,000 Users Rollout of 2,000 Surface Device Laptops</p>		