

# Montgomery County, MD Goes All-In on Microsoft Purview Information Protection with eGroup Enabling Technologies

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
March 2024	SLG	Government	10,000 employees	All-In on Purview	Microsoft Purview Information Protection, G5 Security Suite	eGroup Enabling Technologies	Montgomery County, MD	N/A
CHALLENGE		SOLUTION		OUTCOMES		TEAM		
<p>Montgomery County in Maryland needed to swiftly deploy recent Microsoft Security updates and sought support to initiate an effective Information Protection &amp; Governance program using Microsoft Data Security tools. The county aimed to gain a comprehensive understanding of these tools and develop a roadmap to effectively design policies and procedures that would align with the various organizations within the county government.</p>		<p>The solution combined a CSI Data Security Workshop with eGroup Enabling Technologies' strategic and technical services to set Montgomery County on the right path. The Data Security Workshop facilitated collaboration between eGroup Enabling Technologies and the county, discussing their current capabilities within Microsoft Purview, effective change management strategies for deploying new policies, and necessary remedial work to optimize the county's use of their licensing investments. Alongside this workshop, eGroup Enabling Technologies provided professional services for planning and design, proof of concept, and pilot and deployment support for various security solutions. This approach enabled the county to gain greater visibility into their environment and effectively leverage the information provided by Microsoft Purview Information Protection.</p>		<p>Montgomery County now possesses the expertise and internal capabilities to implement new policies aligned with county goals across various departments. Currently collaborating with eGroup Enabling Technologies on these deployments, the county successfully identified priority departments to target first. This strategic approach allowed them to focus on architecting effective policies, therefore establishing a solid foundation for enhanced security visibility.</p>		<p><b>Account Executive</b> Kari Dooley</p> <p><b>CSAM</b> Lisa Clark</p> <p><b>Azure Specialist</b> Michael Ogden</p> <p><b>Security Specialist</b> Tony Lanzafame</p> <p><b>Partner</b> Dan Drude, Account Executive</p> <p><b>Contractual Value</b> <i>-Microsoft Purview Information Protection G5 Licensing for 10,000 users</i></p>		