# CNG Holdings Partners with eGroup | Enabling Technologies for a Data Security Engagement

**Close Date** 

Oct 2023 SMC

OU

Financial

Services

### Industry

1,100 employees

**Org Size** 

## **Deal Highlight**

Data Security

#### **Products & Services**

Purview

#### **Partner**

eGroup | Enabling Technologies

#### Customer

CNG Holdings **Competition** 

N/A

#### CHALLENGE

CNG is interested in exploring and understanding the (compliance) risks related to their organizational data and offer a structured approach to mapping these risks to solutions that will help manage and protect their data and mitigate the associated risks.

### **SOLUTION**

The Data Security Engagement is an eGroup | Enabling Technologies -led engagement that helps land the value proposition of Microsoft Purview Information Protection and Data Lifecycle Management with customer's business decision makers. A full day of sessions helps customers assess their privacy and regulatory requirements, address their most pressing regulatory goals and challenges, and provides an immersive experience that brings to life Microsoft's vision and capabilities with respect to privacy and regulatory compliance.

### **OUTCOMES**

Ultimately, Data Security
Engagement will help CNG
understand how Microsoft 365
Information Protection and
Governance services and
products can mitigate and
protect against the privacy and
regulatory risks identified
during the engagement.

#### **TEAM**

# **Account Executive**Rachelle Rafes

## Partner

Tucker Frey, Account Executive Peter Watkins, Project Manager Angi Johnson, Microsoft Strategic Alliance Manager Melissa Dean, Sales Support & Ops

Manager

Contractual Value

Driving Usage on E5 licenses

