

eGroup | Enabling Technologies Triggers E5 Uplift for The Winebow Group with Completion of a Security Solution Assessment

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
April 2023	SMC	Consumer Goods	1,500 employees	Security Solution Assessment	M365 E5	eGroup Enabling Technologies	The Winebow Group	Various 3 rd Party Tools
CHALLENGE	SOLUTION	OUTCOMES	TEAM					
<p>The Winebow Group were having trouble finding the time to properly evaluate and understand the offerings of the E5 suite and how it could stack against their existing investments across multiple tools. The Winebow Group's IT team are highly utilized and were seeking to reduce the number of tools and processes they manage on a day-to-day basis so they could shift their time to strategic business initiatives.</p>	<p>The Winebow Group were an active participant with their Security Solution Assessment eGroup Enabling Technologies performed for them. During the Security Solution Assessment, eGroup Enabling Technologies built a roadmap for MCI Workshops and follow up discussions which emphasized the security capabilities of E5 licensing.</p>	<p>The technological validation and subsequent realization of financial savings gave The Winebow Group the confidence needed to move forward with E5 licensing. They could now begin the work on reducing the amount of technological clutter in their toolkit.</p>	<p>Account Executive John Conklin</p> <p>Modern Work Specialist Samantha King</p> <p>Azure Specialist Matthew McSweeney</p> <p>Solution Assessment Specialist Ricky Mohamed</p> <p>Partner Dan Drude, Account Executive Keith Singleton, Security Solutions Advisor</p>					