

eGroup | Enabling Completes Deployment of Microsoft Defender for o365, Defender for Endpoint & Azure Arc for University of Iowa

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Oct 2023	EOU-EDU	Education	22,000 employees	Deployment Success for University of Iowa	MDE, MDO, Defenders for Servers, MFA, Purview, Azure Arc, MCAS	eGroup Enabling Technologies	University of Iowa	FireEye, Trellix, DellEMC, JamF
CHALLENGE		SOLUTION		OUTCOMES		TEAM		
<p>University of Iowa recently decided to move to A5 + MDC Servers P1 (primary). Last Spring, this team performed two separate POC's around MDE & MDO. eGroup Enabling Technologies were brought in to assist in the deployment of this investment.</p> <p>Incumbent EDR is FireEye Trellex that University of Iowa needed to remove by 12/2023. MDE and MDO POC's were successful in the Teams feedback but needed review configurations and setup. There were also some frustrations with Azure Arc that University of Iowa wanted further setup, review, and configuration utilizing in tandem with MDO & MDE.</p>		<p>University of Iowa wanted to set up Azure Arc to give flexibility in future managing of servers along with some management of the software with set policies. eGroup Enabling Technologies aided with RBAC servers included in PDS & help the university understand move about the features of MDE & MDO.</p> <p>14,00 shared devices needed to be enrolled for MDE and were across computer labs, about 48,000 corporate owned devices, 25,000 workstations. Assistance was also needed with enrolling 5,100 servers for Defender for Server + utilizing and setting up Azure Arc for shared deployment modeled with MDE.</p>		<p>eGroup Enabling Technologies assisted University of Iowa with onboarding/configuring MDE security policies for Windows & Linux servers. eGroup Enabling Technologies will plan, design, implement, & teach the process on up to 200 Windows/Linux servers across Healthcare/Academic divisions. Additionally, challenges around options with SCCM/JamF were addressed while developing a process for removing Trellix Endpoint Security. Lastly, there's a possibility of co-management in the future after assisting with setup/management of University of Iowa Health Care workstations's AV settings using MDE & Configurations Manager.</p>		<p>Account Executive Jon Holder</p> <p>Director Security Specialist Mark Dunkel</p> <p>Sr. Security Specialist Sam Buckhalter</p> <p>Partner Chris Genazzio, Account Executive</p> <p>Contractual Value <i>Deployment of 22,000 A5 M365 licenses</i></p>		