

Evaluating & Deploying A5 Security: A Comprehensive Approach

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Nov 2024	EDU	Higher Ed	1,750 employees	A5 Security	MDO, MDE, MDI, MCAS, Azure Sentinel, MSSP ThreatHunter	eGroup Enabling Technologies	Macomb Community College	N/A
CHALLENGE		SOLUTION		OUTCOMES		TEAM		
<p>Macomb Community College (MCC) has stepped up to A5 licensing and wanted to do a review of their current security deployments with MDE, MDO, MDI, & MFA. They are looking to take full advantage of the A5 licensing and its capabilities.</p> <p>In addition, Macomb Community College wanted to start evaluating Azure Sentinel but lacked sufficient knowledge to leverage it fully, including integrating it with Defender Suites; specifically, MDE & MDO.</p> <p>While they do not currently have SIEM deployed, the university would like to start evaluating options.</p>		<p>eGroup Enabling Technologies security experts presented the Threat Protection Workshop to assist Macomb Community College with evaluating multiple Defender Suites plus Azure Sentinel.</p> <p>The engineering team at eGroup Enabling Technologies presented the tools, configuration, setup, & utilization attack simulators for MDE & MDO.</p> <p>As a follow up to the Threat Protection Workshop, the security experts showcased and outlined eGroup Enabling Technologies' MSSP solution (ThreatHunter MXDR).</p>		<p>During the workshop, Macomb Community College gained a clear understanding of Mobile MDO & MDE. They explored potential Azure consumption and expressed interest in integrating third-party firewall and IDS devices with Sentinel. eGroup Enabling Technologies plans to follow up with live attack simulations for Macomb Community College to view in real-time.</p> <p>A preliminary overview of ThreatHunter MXDR was provided, and at the end of the workshop, a formal scope and pricing was presented. The security team discussed further vendor solution consolidations with Defender Suites and assisted in justifying pricing for third-party device plugins to Sentinel.</p>		<p>Client Executive Danielle Beniulis</p> <p>Director of Security for Specialist - Midwest Mark Dunkel</p> <p>Sr. Technical Specialist Jodie LeFever</p> <p>Partner Chris Genazzio, Account Executive</p> <p>Contractual Value -1,750 A5 License Deployment</p>		