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ENABLING TECHNOLOGIES

Advancing Security Measures:
Kent State University's A5 Implementation & Azure Sentinel Review

Close Date	**OU**	**Industry**	**Org Size**	**Deal Highlight**	**Products & Services**	**Partner**	**Customer**	**Competition**
May 2023	EDU	Higher-Ed	7,500 employees	Deploy & Evaluate A5 Security	MDO, MDE, MDI, MCAS, Azure Sentinel, MSSP ThreatDefender	eGroup Enabling Technologies	Kent State University	Symantec AV & SOHPOS for MDR

CHALLENGE

Kent State University had stepped up to A5 licensing but had not yet taken advantage of the security licensing to its fullest capabilities.

They had activated Azure Sentinel but lacked sufficient knowledge to leverage it fully, including integrating it with Defender Suites; specifically, Microsoft Defender for Endpoint (MDE) & Microsoft Defender for Office 365 (MDO).

SOLUTION

eGroup Enabling Technologies security experts presented the Threat Protection Workshop to assist Kent State University with evaluating multiple Defender Suites plus Azure Sentinel.

The engineering team at eGroup Enabling Technologies presented the tools, configuration, setup, & utilization attack simulators for MDE & MDO.

As a follow up to the Threat Protection Workshop, the security experts showcased and outlined eGroup Enabling Technologies' MSSP solution (ThreatDefender).

OUTCOMES

Throughout the workshop, Kent State University has gained a concrete idea of Mobile Defender for Endpoint and Microsoft Defender for Office.

They received a clearer picture of potential Azure consumption and expressed interest with ingesting third-party firewall & IDS devices with Sentinel. eGroup Enabling Technologies plans to follow up and showcase the attack simulations so Kent State University can view the set up in real-time.

A preliminary overview of how our ThreatDefender MXDR Services was provided, and at the conclusion of each workshop, a formalized scope and pricing for the customer will be provided for review. The security experts' team will discuss with Kent State University what other vendor solutions can be consolidated with Defender Suites, and we'll be providing assistance to justify pricing for third-party device plugins to Sentinel.

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Contractual Value
-A5 Licensing for 7,500 users