



eGroup Helps Greeneville City Schools' With Assessment To Move to A5 Licensing

Close Date
April 2024

OU EDU **Industry**

Education

Org Size

400 employees

Deal Highlight

Move to A5 Security

Products & Services

A5 Security

Partner

eGroup Enabling Technologies Customer

Competition

Greenville City Schools N/A

CHALLENGE

eGroup Enabling Technologies was brought on by Greeneville City Schools to assist with their decision to move to A5 security.

SOLUTION

The team at eGroup Enabling Technologies provided a Threat Protection Engagement to pilot Microsoft 365 A5 Security solutions. Microsoft Defender for Identity, Microsoft Defender for Cloud Apps, & Microsoft Defender for Endpoint were the solutions the school system were interested in. The pilot allowed Greeneville City Schools the option to try and ensure these solutions were capable to perform the security services they required.

OUTCOMES

The decision was made for Greeneville City Schools to move forward with Microsoft 365 A5 Security because the Microsoft security services met the mark they required to strengthen their security posture. The school system implemented the A5 capabilities that were piloted during the Threat Protection Engagement.

TEAM

Security Specialist

Jesus Medina

Partner

Clint Boyleston, Account Executive

Contractual Value: \$250,000 in A5 Licensing