

# Unlocking Potential: Mid-Year Boost of 2,500 A5 Security Licenses

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Sept 2024	EDU	Education	2,500 employees	A5 Uplift	A5 Security, MXDR	eGroup Enabling Technologies	Evergreen Public Schools	N/A
CHALLENGE		SOLUTION		OUTCOMES		TEAM		
<p>Evergreen Public Schools was concerned about their security posture due to reliance on multiple solutions, which complicated management and increased costs. With district budgets declining, there was an urgent need to optimize resources.</p> <p>Through consolidating their security solutions, Evergreen Public Schools aimed to enhance their security framework and effectively manage expenditures while remaining equipped to face emerging threats.</p>		<p>eGroup Enabling Technologies proposed the CSI Threat Protection Workshop to provide a comprehensive understanding of how the full A5 security platform could enhance the Evergreen Public Schools security measures.</p> <p>This initiative aimed to equip the school district with a unified security perspective, enabling them to effectively manage and address potential threats.</p> <p>By participating in the workshop, stakeholders would gain valuable insights into leveraging the A5 platform to create a more integrated and robust security strategy.</p>		<p>The experts at eGroup Enabling Technologies successfully delivered the CSI Threat Protection Workshop, equipping participants with essential knowledge about the A5 security platform. Following this, the Microsoft team began collaborating with Evergreen Public Schools to gather the necessary data and provide a comprehensive analysis of the resources required for the permanent deployment of the solution.</p> <p>This collaborative effort aims to ensure that the school district will be prepared to effectively implement and sustain an extensive security infrastructure moving forward.</p>		<p><b>Account Executive</b> Javier Hernandez</p> <p><b>Security Specialist</b> Cole Christensen</p> <p><b>MW Specialist</b> Mojjy Asgari</p> <p><b>Partner</b> Carl Sweetland, Account Executive</p> <p><b>Contractual Value</b> \$90,000 in A5 Licensing</p>		