

# eGroup Enabling Technologies Evaluates Defender Suite & Reviews MSSP Offerings with East Mississippi Community College

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Feb 2024	EDU	Higher Ed	500 employees	Evaluation of Defender Suite	MDE, MDO, MDI, MFA, Conditional Access, Azure Sentinel	eGroup Enabling Technologies	East Mississippi Community College	N/A
CHALLENGE		SOLUTION		OUTCOMES		TEAM		
<p>East Mississippi Community College upgraded to A5 licensing but had yet to fully leverage the security features it offers, and was lacking familiarity with Azure Sentinel. Recognizing the need to enhance their security posture and harness the capabilities of Azure Sentinel, the college sought assistance from eGroup Enabling Technologies to educate and empower their staff. Their goal was to maximize the benefits of A5 licensing and effectively utilize Azure Sentinel to bolster their cybersecurity defenses.</p>		<p>eGroup Enabling Technologies' addressed the needs of East Mississippi Community College by conducting a Threat Protection Workshop, allowing the college to assess various Defender Suites and specifically explore the capabilities of Azure Sentinel. They provided hands-on demos of essential tools, guided the configuration and setup processes, and demonstrated the utilization of attack simulators for MDE and MDO. The college gained insights and knowledge to optimize their security infrastructure, leverage advanced threat protection features, and effectively utilize Azure Sentinel.</p>		<p>As result of the Threat Protection Engagement East Mississippi Community College has gained clarity on the feature sets of Microsoft Defender for Endpoint (MDE) and Microsoft Defender for Office 365 (MDO). They also gained an understanding of their Azure consumption and potential spend, and are considering integrating third-party firewall and IDS devices with Azure Sentinel. eGroup Enabling Technologies introduced ThreatHunter as an MSSP solution, aiming to consolidate vendor solutions. The solution is currently under review.</p>		<p><b>Account Executive</b> Andrea Tirpak</p> <p><b>MW Security Specialist</b> Chelsie Thompson</p> <p><b>Partner</b> Chris Genazzio, Account Executive</p> <p><b>Contractual Value</b> -Deployment of 500 Licenses -ACR is still being finalized post workshop</p>		