

AI-Driven Productivity & Compliance: Verdantas Unlocks Microsoft 365 Potential

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Jan 2025	SMC	Engineering	1,500 employees	Secure Productivity with Purview & M365 Copilot	MPIP, Purview DLP, Entra Suite, M365 Copilot	eGroup Enabling Technologies	Verdantas	N/A

CHALLENGE	SOLUTION	OUTCOMES	TEAM
<p>Verdantas needed to modernize its data protection and access management strategy.</p> <p>Key goals included enhancing information protection and data loss prevention (DLP) within Microsoft 365, improving productivity through Microsoft 365 Copilot, and replacing legacy VPN infrastructure with modern, secure access solutions using Microsoft Entra Suite.</p> <p>Like many organizations, Verdantas faced the challenge of aligning complex compliance, privacy, and productivity goals across a distributed workforce using evolving Microsoft tools.</p>	<p>eGroup provided strategic guidance and technical delivery across several high-impact initiatives:</p> <ul style="list-style-type: none">Reviewed current regulatory, retention, and data privacy requirementsPlanned and piloted Microsoft Purview Information Protection and DLP policiesDeployed Microsoft Entra Private Access for three key applicationsLaunched a Microsoft 365 Copilot Adoption Enrichment Program, including persona-based planning, enablement training, and ROI measurement strategies	<p>Verdantas successfully implemented key security and productivity tools, including:</p> <ul style="list-style-type: none">Purview Information Protection and DLP policies for enhanced data controlA pilot of Entra Private Access, modernizing remote access without legacy VPNsImproved adoption and measurable ROI of Microsoft 365 Copilot, backed by training and engagement reporting <p>By leveraging eGroup’s deep expertise, Verdantas was able to align Microsoft’s advanced tools with business goals, ensuring efficient deployment and maximizing user adoption.</p>	<p>Account Executive Rachelle Rafas</p> <p>Sr. Security Specialist Drew Senegal</p> <p>Digital Solutions Specialist GianPaolo DiGiannantonio</p> <p>Partner Tim Thompson, Account Executive</p> <p>Contractual Value: Movement to E5 Licensing</p>