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ENABLING TECHNOLOGIES

Fidelity Building Services Group Partners with eGroup Enabling Technologies for M365 E3 + E5 Security Deployment

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
July 2024	SMC	Professional Services	1,000 employees	Security Deployment	MDE, MDO, MDI, MDCAP, Entra ID P2	eGroup Enabling Technologies	Fidelity Building Services Group	N/A

CHALLENGE

Fidelity Building Services Group (FBSG) recently upgraded their licenses to M365 E3 + E5 Security and required assistance with deploying the Microsoft Security solutions. FBSG's team did not have working experience with the Microsoft tools and sought the expertise of eGroup Enabling Technologies who matched what FSBG were looking for– They wished to team up with a partner who had a deep experience in deploying these solutions to recognize early ROI and eGroup Enabling Technologies fit the bill.

SOLUTION

With their licensing upgrade, FBSG had a Microsoft 365 Deployment Voucher valid until December 3rd, 2024.

The eGroup Enabling Technologies team proposed using the Voucher to deploy Defender for Endpoint, Defender for O365, Defender for Identity, Defender for Cloud Apps, and Entra ID P2.

OUTCOMES

As of the end of October, the deployment was complete and eGroup Enabling Technologies is working with Fidelity Building Services Group on testing and ensuring the solution is future-proof.

Fidelity Building Services Group will continue to replicate these efforts for all the operating companies to ensure they are secured as well as following the best practices established during the engagement. Sentinel is now a point of interest for FSBG since they're heavily invested in M365 E5 Security. Conversations for this solution are currently ongoing.

TEAM

MW Specialist
Mike Bowers

Partner
Ryan Quesenberry, Account Executive

Client Quote: During this short period of working together, FBSG's VP of IT said, "eGroup has quickly climbed up the partner ladder" due to our knowledge, efficiency, and the successful project.