




# Bob's Barricades Removes Productivity Roadblocks While Putting Up Stop Signs to Security Threats

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Nov 2023	SMB	Manufacturing	200 employees	Secure Environment	M365 with EOL & Entra ID	eGroup   Enabling Technologies	Bob's Barricades	N/A
CHALLENGE	SOLUTION	OUTCOMES	TEAM					
 <p>Bob's Barricades were on an old on-prem e-mail system and needed better ways to communicate with better security.</p>	 <p>eGroup   Enabling Technologies worked with Bob's Barricades to migrate all mailboxes to Exchange Online including a sizable archive. Bob's Barricades also have requirements for an MFA and eGroup   Enabling Technologies will be implementing Entra ID.</p>	 <p>After eGroup   Enabling Technologies is currently in the process of kicking off the planning and design and implementation.</p>	<p><b>Partner</b> Kevin Radigan, Account Executive Chad Pohja, Sales Engineer Tim Thompson, SDR</p> <p><b>Contractual Value</b> <i>200 new seats of M365 Small Business resulting in \$25k of new revenue annually</i></p>					