




Winston & Strawn Look to Migrate to AVD for Improving Better Remote Access Experiences & Ease of Management to Firm

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
June 2023	SMB	Law	2,000 employees	POC Migration to AVD	Azure Virtual Desktop	eGroup Enabling Technologies	Winston & Strawn	Citrix
CHALLENGE	SOLUTION	OUTCOMES	TEAM					
 <p>Winston & Strawn were utilizing Citrix VDI for desktop with desire to migrate to AVD to improve user experience and cost savings. User profiles were quickly growing and difficult to manage.</p>	 <p>eGroup Enabling Technologies heard the concerns of Winston & Strawn and recommended Azure Virtual Desktop as the solution. Winston & Strawn agreed and worked with eGroup Enabling Technologies to set up a POC to test out AVD in their environment.</p>	 <p>The recommendation of Azure Virtual Desktop and the pilot testing has been successful. Winston and Strawn are very pleased and anticipate rolling Azure Virtual Desktop to the entire firm in 2024.</p>	<p>Account Executive Vanessa Casey</p> <p>Partner Mike Short, Account Executive</p> <p>Contractual Value ~\$7,000 ACR per Month</p>					