

eGroup Enabling Technologies Empowers Weil, Gotshal & Manges to Transition Automation Skills from Nutanix to Microsoft Azure

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Feb 2024	SMC	Legal Services	5,000 employees	Modernize with Automation	Terraform/Azure	eGroup Enabling Technologies	Weil, Gotshal & Manges	Nutanix
CHALLENGE	SOLUTION	OUTCOMES	TEAM					
 <p>Weil, Gotshal & Manges sought to leverage their existing automation skills from their on-premises Nutanix environment and apply them to their Microsoft Azure infrastructure. The challenge was in effectively translating these skills across platforms while ensuring seamless integration and functionality within the Azure environment. They turned to eGroup Enabling Technologies to navigate this transition and optimize their automation processes for the cloud.</p>	 <p>eGroup Enabling Technologies' Azure experts collaborated closely with Weil, Gotshal & Manges to conduct skill development sessions focused on infrastructure as code. This initiative aimed to translate the organization's VM build processes from their on-premises, SCCM and Nutanix environments into Azure using Terraform. Through targeted training and hands-on guidance, the team at Weil, Gotshal & Manges gained the necessary expertise to effectively implement infrastructure automation in Azure, ensuring a smooth transition and maximizing efficiency in their cloud environment.</p>	 <p>In collaboration with eGroup Enabling Technologies, Weil, Gotshal & Manges has successfully transitioned their build process using modern cloud automation methods. Equipped with the knowledge and skills acquired during the engagement, they are now proficient in leveraging Azure using infrastructure as code to accomplish their build process efficiently. Additionally, this transition has unlocked various licensing opportunities for the organization, paving the way for further optimization and innovation in their cloud journey.</p>	<p>Partner Jason Webster, Account Executive</p> <p>Contractual Value <i>-License potential as a result of blockers being removed</i></p>					