

# Hanger Inc. Leads the Charge with a Cloud First Security Solution

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Nov 2023	SMC	Healthcare	5,200 employees	Cloud First Security Solution	Sentinel	eGroup   Enabling Technologies	Hanger Inc.	Splunk
CHALLENGE	SOLUTION	OUTCOMES	TEAM					
<p>Hanger Inc. was using Splunk and were looking for a more robust solution. Microsoft reached out to eGroup   Enabling Technologies to partner with assisting Hanger Inc. on the solution. After some discussions, Microsoft's Sentinel Workshop was recommended for them.</p>	<p>eGroup   Enabling Technologies completed a Microsoft Sentinel Workshop with Hanger Inc., which demonstrated how Sentinel integrates with the Microsoft 365 Defender Suite. Hanger Inc. also had additional 3<sup>rd</sup> party apps which were shown how they also could integrate with Sentinel. A cost analysis and total cost of ownership was also provided to Hanger Inc. upon completion of the workshop.</p>	<p>Hanger Inc. is moving from Splunk to Microsoft Sentinel because of the Microsoft Sentinel Workshop. The value the workshop and eGroup   Enabling Technologies showcased Sentinel had; along with the total cost analysis and ownership, led to Hanger Inc's implementation of Sentinel to their organization.</p>	<p><b>Account Executive</b> Deedra Brewer</p> <p><b>Modern Work Specialist</b> Shanna Butler</p> <p><b>Azure Specialist</b> Amy Kingzett</p> <p><b>Security Solution Specialist</b> Ricky Mohammad</p> <p><b>Partner</b> Alex Meherali, Account Executive</p> <p><b>Contractual Value</b> ~\$30k per month in ACR</p>					