




Towne Park Replaces Okta with Entra ID

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Oct 2023	SMC	Prof & Business Services	400 employees	Azure Migration	Entra ID	eGroup Enabling Technologies	Towne Park	Okta
CHALLENGE	SOLUTION	OUTCOMES	TEAM					
 <p>Towne Park was looking to Migrate from their colocation facility to Microsoft Azure over the next 12-Months to support an expansion of their core parking business.</p>	 <p>Currently, Towne Park's platform is based on Okta identity, and they saved on increasing costs by migrating to Entra ID. Adopting Entra ID allows them to set the stage for migrations to Microsoft 365 and Azure.</p>	 <p>Towne Park, with the help of eGroup Enabling Technologies migrated to Entra ID successfully.</p>	<p>Account Executive Melanie Madueno</p> <p>Partner Jason Webster Account Executive</p> <p>Contractual Value 400 users of M365 & \$20k per month in ACR in the coming months</p>					