



# Migration to M365 helped Cumberland County Modernize Collaboration and the Desktop experience across the entire County

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
May 2023	EOU - SLG	Government	1,100 employees	Desktop Modernization	Modern Work, Security,	Microsoft	Cumberland County	Doing nothing
CHALLENGE	SOLUTION	OUTCOMES	TEAM					
<p>Cumberland County has been wanting to migrate their email to Exchange Online to offload management and also help enhance their Business Continuity strategy. Over the past 3 years, Cumberland County has been taking over ownership of various departments across the larger County. For example, Cumberland County was tracking to take over the management of Cumberland County DSS which was already on a Microsoft Enterprise Agreement which made sense for them to go ahead and enter into a larger Enterprise Agreement with Microsoft which eGroup   ET was able to help facilitate and drive. Additionally, they wanted to modernize their endpoint management as part of an overall device management strategy</p>	<p>Migration of approximately 1,100 mailboxes to Microsoft 365. The mailboxes are currently hosted on Exchange Server 2016, and Azure AD Connect configurations have been established to sync AD users the new tenant. Microsoft 365 Apps are already deployed and in use by users. The goals of this implementation was also to provide increased security, reduced management effort, and a better end user experience by leveraging Microsoft cloud managed endpoints with Microsoft Intune, Endpoint Manager, and Autopilot.</p>	<p>eGroup   ET provided services in support of the migration into Microsoft cloud which will provide secure, scalable IT services for the future of the business. eGroup   ET was able to provide a subject matter expert in the areas of Microsoft 365, Windows, and Enterprise Mobility + Security to assist in the evaluation of these goals.</p> <ol style="list-style-type: none"><li>1. Migration to M365<ol style="list-style-type: none"><li>1. Planning and Design</li><li>2. Migration, Validation, and Support</li></ol></li><li>2. Design of the "Modern Desktop Experience:" f. Finalize Azure AD Design.</li><li>3. Microsoft Autopilot and Intune: a. Configure Azure AD Connect.</li></ol>	<p><b>Account Executive</b> Kelly Postill</p> <p><b>MW Solution Specialist</b> James Glasgow</p> <p><b>Partner</b> Daniel Navarro, AE</p> <p>Dustin Meany, CSA</p> <p><b>Contract Value:</b> <b>eGPS= \$44,000</b></p>					