

# eGroup | Enabling Technologies Pilots AVD and Nerdio with United Bank

| Close Date   | OU   | Industry  | Org Size   | Deal Highlight        | Products & Services | Partner | Customer    | Competition      |
|--|--|---|--|-----------------------|---------------------|---------|-------------|------------------|
| Sept 2023  | SMC  | Banking   | 5001-10000 employees   | AVD and Nerdio Cosell | AVD, Nerdio         | eGroup  | United Bank | AWS, on-prem VDI |
| CHALLENGE  | SOLUTION   | OUTCOMES  | TEAM   |                       |                     |         |             |                  |
| <p>United Bank is facing a challenge with their current Citrix deployment and is considering moving to AVD. They are already heavily invested in Citrix on-prem with over 1k users, so the only other option would be Citrix on Azure. Instead of Citrix, UB wanted to POC AVD and Nerdio; if the AVD POC went well and adequate results and information are produced from it to overcome the legacy architecture, then United Bank would move to an AVD Pilot and then on to Production. United Bank is looking to ensure that their investment in AVD is properly planned and executed to meet their current and future needs.</p> | <p>eGroup   ET, with their expertise in AVD and Nerdio, introduced a solution to develop a secure and effective Pilot program for AVD at United Bank. By leveraging their knowledge and experience, eGroup   ET was able to design and implement a Pilot program that allowed United Bank to test the capabilities of AVD in a controlled environment. This Pilot program provided valuable insights and data that helped United Bank make an informed decision about moving forward with AVD as a replacement for their current Citrix deployment. With the help of eGroup   ET, United Bank was able to successfully pilot AVD and realize the benefits of this powerful platform.</p> | <p>After the successful implementation of the AVD Pilot program at United Bank, the bank now has all of the costs and capabilities they need to work with the business to build a roadmap around broader AVD adoption. United Bank can now evaluate whether AVD will be used for Disaster Recovery (DR), production, or a mix of both. With this information, United Bank can make informed decisions about the future of their IT infrastructure and how AVD can play a role in achieving their goals.</p> | <p><b>Account Executive</b><br/>Kelsey Saunders</p> <p><b>Azure Specialist</b><br/>Missy Roling</p> <p><b>Partner</b><br/>Dan Drude, Account Executive<br/>Matt Pilarski, Service Delivery Coordinator<br/>Dustin Meany, Cloud Solutions Architect<br/>Tiffany Renrick, Engineer – Datacenter Operations</p> <p><b>Contract Value:</b><br/><b>\$2500/month ACR + Nerdio purchase</b></p> |                       |                     |         |             |                  |