

# Rice University drops Gmail for Microsoft Exchange Online

| Close Date  | OU  | Industry   | Org Size  | Deal Highlight                                       | Products & Services | Partner                        | Customer        | Competition |
|---|---|--|---|--|---------------------|--------------------------------|-----------------|-------------|
| May 2023  | EDU   | Higher Ed  | 3,600 employees   | Succinct in Need/Great to work with to develop scope | Exchange Online     | eGroup   Enabling Technologies | Rice University | Google      |
| CHALLENGE   | SOLUTION  | OUTCOMES   | TEAM  |  |                     |                                |                 |             |
| <p>Rice University needed to continue migration away from Google mail to Exchange Online. They were facing current challenges with IMAP and the cap in data Google imposed. Rice University required immediate assistance migration undergraduate Gmail, Calendar, and shared inboxes before start of the next school semester. Adoption Change Management &amp; Communication were also huge challenges for them with a small staff taking on the project.</p> | <p>eGroup   Enabling completed the migration of Rice University on premises IMAP mail to their existing M365 environment. eGroup   Enabling engineers migrated the contact of Gmail, Calendar, and GDrive to M365 (EOL). Rice University plans to migrate is existing IMAP data to its existing M365 tenant. The university has approximately 4,000 users who are in scope for migration planning and all users have Cyrus IMAP as their primary email service.</p> | <p>Project is due to start in July 2023. future outcomes pending for engineering, architecture deployment approach, technical roadmap, and adoption change management.</p> | <p><b>Account Executive</b><br/>Ambrosia Williams</p> <p><b>Modern Work Specialist</b><br/>Monica Brooks</p> <p><b>MW Technology Specialist</b><br/>Carlos Fernandez</p> <p><b>Partner</b><br/>Chris Genazzio, Account Executive</p> <p><b>Vendor Contract Value</b><br/>A5, M365 Usage for 3,600 which will positively affect approx. 4,000 student users. The total project cost \$88,600. \$57k was funded via ECIF with the remaining \$31,600 covered by the client.</p> |  |                     |                                |                 |             |