

Migrating Endpoints to the Cloud with Windows 365 or Azure Virtual Desktop

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Nov 2024	EDU	Higher Ed	2,000 employees	Migrating Endpoints to the Cloud	Windows 365, Azure Virtual Desktop	eGroup Enabling Technologies	Loyola University of Maryland	N/A
CHALLENGE		SOLUTION		OUTCOMES		TEAM		
<p>Loyola University of Maryland aimed to assess their current Microsoft cloud virtual desktops.</p> <p>The university needed to identify best practices, user personas, and cost benefits to justify expanding their use with Azure Virtual Desktop.</p>		<p>eGroup Enabling Technologies' workshop offered to Loyola University of Maryland focused on enabling secure, AI-powered productivity from any device.</p> <p>Key objectives included exploring the benefits of Azure Virtual Desktop, identifying user personas, conducting a cost-benefit analysis, and defining next steps.</p> <p>This project educated stakeholders on the value of Windows 365 and Azure Virtual Desktop, how to assess infrastructure readiness for cloud solutions, and how to gather user insights through surveys and interviews to understand their needs.</p>		<p>Loyola University of Maryland were educated more on the benefits of migrating endpoints to the cloud with Windows 365 and Azure Virtual Desktop.</p> <p>eGroup will continue to provide expertise in project initiation, planning and design, discussing the art of the possible, reviewing questionnaires, and performing assessments. The team will support in the creation of business cases and deployment roadmaps for customers interested in migrating endpoints to the cloud with Windows 365 or Azure Virtual Desktop.</p> <p>Loyola University of Maryland plan to continue to expand their current Azure Virtual Desktop existence with hybrid workers and configure secure devices for future use.</p>		<p>Account Executive Nick Christine</p> <p>CSAM Aislin Graupensperger</p> <p>Account Technology Strategist Connie Eaton</p> <p>MW Specialist Renata Ruiz</p> <p>Azure Specialist NE Region Cat Stolar</p> <p>Partner Chris Genazzio, Account Executive</p> <p>Contractual Value A5 Uplift for 2,000 Users</p>		