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Enhancing Security Operations: Anne Arundel Community College Explores Azure Sentinel and ThreatHunter MSSP for Comprehensive SIEM Integration

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Feb 2024	EDU	Education	5,000 employees	Azure Security Evaluation	Azure Sentinel, Azure Arc, Threat Hunter MSSP	eGroup Enabling Technologies	Anne Arundel Community College	N/A

CHALLENGE

Anne Arundel Community College upgraded to A5 and was in the process of evaluating a new Security Information & Event Management (SIEM) solution. They sought to understand the Year-over-Year costs and consumption metrics, as well as the specific analytics that Sentinel could provide. Additionally, the college wanted to explore Azure Arc, as their team had limited experience with its setup and capabilities.

SOLUTION

eGroup Enabling Technologies conducted an Azure Sentinel workshop for Anne Arundel Community College, focusing on evaluating the SIEM user interface, configuring log setups, and ingesting data from Microsoft Defender Suites and third-party devices. The workshop featured eGroup Enabling Technologies' subject matter experts demonstrating the Sentinel Attack Simulator to illustrate potential attack scenarios. Additionally, an enhanced option with eGroup Enabling Technologies' MSSP services was presented to Anne Arundel Community College, offering them further insights into advanced security monitoring and support.

OUTCOMES

Anne Arundel Community College is actively evaluating Sentinel as their SIEM solution. eGroup Enabling Technologies' expert engineers have provided detailed insights into potential Azure consumption and integration of third-party firewall and IDS devices with Sentinel. Additionally, ThreatHunter is being considered as an MSSP solution to streamline vendor management and enhance device monitoring. They're also exploring the integration of a Fortinet Firewall, Varonis for endpoint protection, and Windows Security, with a keen interest in understanding associated ingestion costs and log management capabilities.

TEAM

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Contractual Value Estimate Yearly ACR will be available post workshop. Potential Azure Sentinel licensing