




eGroup | Enabling Technologies

Deliver Upgrade to WIFI 6 for Orangeburg Department Public Utilities

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
June 2023	SMB	Government	180 employees	WIFI 6	Cisco	eGroup Enabling Technologies	Orangeburg DPU	N/A

CHALLENGE	SOLUTION	OUTCOMES	TEAM
<div>  <p>Orangeburg DPU (ODPU) came to eGroup in need of help upgrading their network to WIFI 6 and needed to upgrade their LAN Controller C9800-CL Cisco Virtual Appliances. They had a previous partner try to deliver this upgrade and it was unsuccessful. ODPU was challenged with trying to find a partner they could trust to deliver this upgrade. One of the team members, Mike Smoak, worked with eGroup Enabling Technologies at his previous employer and reached out to see if we could deliver a success upgrade.</p> </div>	<div>  <p>Understanding that Orangeburg DPU already had the equipment necessary to perform a successful upgrade. eGroup Enabling Technologies jumped in an was able to deploy the Wireless LAN controller, deploy Microsoft's Network Policy Server (NPS), configure 5 9120 AX access points, create a group policy for certificate deployment, and validate a successful upgrade and provide their team with the knowledge to perform this on the rest of the network topology moving forward.</p> </div>	<div>  <p>The outcome for ODPU was a successful upgrade of their Wireless LAN controller to ensure they could upgrade to WIFI 6. Through eGroup Enabling Technologies expertise and know-how, ODPU IT was able to meet with leadership to explain that eGroup was able to deliver a successful outcome on a project that was unsuccessful for a year before engaging with eGroup Enabling Technologies, thus brokering a long-standing new partnership between eGroup Enabling Technologies & ODPU.</p> </div>	<div> <p>Partner</p> <p>Clint Boyleston, Account Executive</p> </div>