




EnergyUnited Puts Trust in eGroup | Enabling Technologies to Deliver a Modern Solution Utilizing Nutanix, Cohesity, & Zerto to Meet their Tech Demands

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Oct 2023	SMB	Utilities	200 employees	Modern Solution with Nutanix, Cohesity + Zerto	SNX-8170s 3-node	eGroup Enabling Technologies	EnergyUnited	N/A
CHALLENGE		SOLUTION		OUTCOMES		TEAM		
 <p>EnergyUnited was challenged with building a separate environment to manage end points/data out in the field. The customer chose to do this utilizing Nutanix. eGroup ET worked with the customer to build the solution based on the required specifications for the SCADA system.</p>		 <p>The solution was for a NX-8170 3-node Cluster at both sites to support the needs of their SCADA system.</p>		 <p>EnergyUnited purchased the Nutanix portion to have this equipment/solution ready for a Q1 deployment. Cohesity and Zerto are the additional portions of this build and will be purchased by the end of Q4 or the beginning of Q1</p>		<p>Account Manager Mary Hanna Gregg</p> <p>Engineer Steve Holst</p> <p>Partner Seth Green, Account Executive</p> <p>Contractual Value ~\$180k in Nutanix Data Pro Software</p>		