

HKA Modernizes Data Center with Nutanix and Cohesity

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
June 2023	SMB	Financial Services	325 employees	Modern Data Center	Nutanix, Cohesity	eGroup Enabling Technologies	HKA	N/A

CHALLENGE

HKA was running their business on 10-year-old data center equipment and could not upgrade to the latest version of VMware. They also had backups that they couldn't trust while the lifeblood application was running in this environment.

SOLUTION

eGroup | Enabling Technologies provided a solution to modernize their data center with a hyper-converged solution with Nutanix. To take their antiquated 3-tier architecture and consolidate it to a 3-node cluster that would run their compute, storage, and hypervisor (AHV). Along with upgrading their primary equipment, eGroup provided a hyper-converged backup solution that backed up their local data and M365 data to their on-prem Cohesity 4-node cluster that also handled their Tier-2 file storage with SmartFiles. All this data is also configured to send an airgap, encrypted copy of their backups to FortKnox to ensure HKA always has a safe backup of their data.

OUTCOMES

Upon implementation of Nutanix and Cohesity, HKA has seen a reduction in application failure from easily 100 times a month down to less than 10 a month. Along with the improvement in speed and certainty in the data center, their leadership is confident that their business can continue to operate and have their data available with their cloud archival of Cohesity to FortKnox. Leadership is seeing first-hand the value of modernizing their data center.

TEAM

Nutanix Account Executive
Emily Coxen

Cohesity Account Executive
David Clodfelter

Partner
Clint Boyleston, Account Executive