




Optimizing Infrastructure with eGroup Enabling Technologies: Ortec's Strategic Transition from VMware to AHV Hypervisor

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Oct 2023	SMB	Chemicals	232 employees	Becoming less dependent on VMware	Nutanix	eGroup Enabling Technologies	Ortec	VMware
CHALLENGE		SOLUTION		OUTCOMES		TEAM		
 <p>Ortec faced a challenge in optimizing their licensing requirements from VMware and exploring the potential efficiency gains of adopting the AHV hypervisor. Specifically, they sought to determine a more efficient approach to licensing allocation from VMware and expressed interest in leveraging the AHV hypervisor by reconfiguring their existing Nutanix 4-node cluster into two 3-node clusters.</p>		 <p>eGroup Enabling Technologies experts procured two additional nodes for Ortec, enabling them to split their existing 4-node Nutanix cluster into two separate 3-node clusters. This allowed Ortec to run ESXi on one 3-node cluster and AHV on the other, effectively addressing their licensing requirements and facilitating the adoption of the AHV hypervisor.</p>		 <p>Ortec successfully configured and deployed the second cluster, facilitating the migration of all non-VDI ESXi workloads to the new 3-node cluster running AHV. This strategic move by eGroup Enabling Technologies allowed Ortec to isolate their VDI infrastructure as the sole remaining component requiring VMware licensing, effectively separating it from the rest of the business operations now running on AHV. This not only cleared up any uncertainty stemming from the Broadcom acquisition of VMware but also positioned Ortec for enhanced operational efficiency and flexibility in the future.</p>		<p>Modern Work Specialist Emily Coxen</p> <p>Partner Clint Boyleston, Account Executive</p> <p>Licensing Value: \$22,500</p>		