

# IT Resiliency helped Wiley accomplish DR in Azure, with increased confidence and visibility into business continuity.

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Aug, 2023	SMC	Legal	501-1000 employees	Azure	Azure, Zerto Cosell	eGroup	Wiley	AWS
CHALLENGE	SOLUTION	OUTCOMES	TEAM					
<p>Wiley, like many companies, faced the challenge of not having a disaster recovery (DR) solution in place. This posed a significant risk to their business operations, as any downtime could result in lost productivity and revenue. To address this issue, Wiley needed a solution that could be implemented quickly and efficiently. They needed a solution that could be tested, generate reports, and minimize downtime so that their attorneys could continue working without interruption.</p>	<p>To meet these needs, Wiley, at eGroup   ET recommendation, turned to Zerto, a disaster recovery solution that leverages the power of the cloud to provide fast and reliable recovery in the event of a disaster. With Azure as the target, Wiley was able to implement a robust disaster recovery solution that met their needs and provided peace of mind.</p>	<p>eGroup   ET worked closely with Wiley to understand their needs and develop a customized solution that leveraged the power of Azure and Zerto. eGroup was responsible for deploying Zerto within the Azure tenant, configuring replication of up to seventy (70) VMs, and testing failover and failback of up to two (2) test VPGs to Azure. The project also included providing As-Built Documentation and Knowledge Transfer for Zerto Management and Operations.</p> <p>Thanks to the expertise and dedication of the eGroup   ET team, Wiley was able to implement a robust disaster recovery solution that met their needs allowed them to test DR more frequently as well as generate better reporting for audits and management.</p>	<p><b>Account Executive</b> Daniel Marut</p> <p><b>Azure Solution Specialist</b> Ward Phillips</p> <p><b>Partner</b> Dan Drude, Account Executive Mike Dent,</p> <p><b>Contract Value:</b> <b>\$1,000/month ACR and Total Peace of Mind for Wiley</b></p>					