

eGroup | Enabling Technologies Collaborates with Network Controls to complete a Datacenter Buildout for SHL Pharma

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
June 2023	N/A	Pharmacy	5000 employees	Datacenter Buildout	Pure Storage, All Flash Array, HPE Servers, Cisco Network & Security	eGroup Enabling Technologies	SHL Pharma	RFP Bids
CHALLENGE		SOLUTION		OUTCOMES		TEAM		
<p>SHL Pharma (SHL) is a privately held medical device fabrication company based in Deerfield Beach, FL. SHL released a RFP to vendors to assist with developing a new product manufacturing plant at 3471 Trade Center Ct. North Charleston, SC. The expectation of this plant will be to fulfill the efficiencies experienced throughout other facilities and maximize production.</p> <p>In partnership with Network controls, eGroup Enabling Technologies were awarded the bid to buildout the datacenter for this new facility.</p>		<p>SHL Pharma's interior fit up of the plant will house a production facility with injection molding machines, conveyor system, a Quality Assurance Control Lab, various amenity spaces that service the plant, logistics and warehousing areas, multiple mezzanines providing equipment structures & potentially offices. Although the facility is not a "clean room" by definition, it will be required to be quite dust free.</p> <p>eGroup Enabling Technologies is assisting with the datacenter buildout by providing the following solutions: Pure Storage, HP Servers, Cisco Networking & Security, & eGroup ET Professional Services.</p>		<p>eGroup ET kicked off the project recently and have initiated the Planning and Design required for the new SHL datacenter. While the physical facility is a few months behind the original targeted date (February, 14, 2024), eGroup ET are looking a successful deployment before end of year.</p> <p>James MacDonald & Chad Lanman worked closely together to keep contact with Gil Ballenger at Network Controls to ensure eGroup ET were the datacenter partner of choice, while Network Controls maintained prime contractor status on the bid.</p>		<p>Account Executive Derek Clements</p> <p>Technical Partner Manager John Duffy</p> <p>Partner Account Manager Dolly Myrick</p> <p>Partner Chad Lanman, Account Executive James MacDonald – Sales Engineer</p> <p>Contractual Value \$1.2million with roughly \$90k in eGroup Enabling Technologies Profession Services</p>		