

eGroup | Enabling Creates Platform Approach to Network Security Through Cisco

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Sept 2023	N/A	Health	1,800 employees	Network Security	Cisco Firepower 4115 Bundle	eGroup Enabling Technologies	Conway Medical Center	Palo Alto
CHALLENGE		SOLUTION		OUTCOMES		TEAM		
<p>Conway Medical Center (CMC) is continuing to improve their end-user experience which includes staff and constituents. To facilitate better service, CMC has determined a data center edge infrastructure redesign is needed.</p>		<p>The proposed solution has taken into consideration CMC's current environment and business processes, as well as the latest in technology and best practices. eGroup proposes implementing protection provide by a pair of Cisco Firepower 4112 FTD appliances configured in a highly available design. The scope of this initiative is comprehensive, encompassing the following major activities.</p>		<ol style="list-style-type: none">1. Provide more comprehensive and secure access to resources.2. Provide a more stable infrastructure to facilitate a better environment for its staff and constituents.3. Provide a highly available and resilient Internet Edge.4. Improve visibility into network and internet traffic. <p>Filter bi-directional Internet traffic to lessen the likelihood of endpoint infection and subsequent outages.</p> <p>Solutions Overview Based upon the functional requirements of the many IT services that are to be updated, CMC, eGroup ET, and supporting equipment vendors have crafted designs for the new network infrastructure that balance function and cost. These significant updates will greatly improve CMC's resiliency while providing the infrastructure to accommodate CMC's resource needs. The components of the revised infrastructure are described in more detail below</p>		<p>Account Executive Michael Hatten</p> <p>Sales Engineer Mark Gryzenia</p> <p>Partner Chad Lanman, Account Executive James MacDonald, SE</p> <p>Contractual Value ~\$275k to Cisco</p>		