

eGroup Enabling Technologies Delivers Storage Solution for City of Greenville's Expanding Data Growth

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
May 2024	SMC	Government	800 employees	Storage Solution	Cohesity Smartfiles	eGroup Enabling Technologies	City of Greenville	N/A

CHALLENGE

City of Greenville was facing challenges in managing their unstructured data and media which included a variety of file types.

To address this, the brought in the eGroup Enabling Technologies team to explore various storage options that could efficiently accommodate the scale and diversity of their data.

SOLUTION

After exploring their options, the customer ultimately chose Cohesity Smartfiles to address their data storage needs as they benefited from several key features.

The solution offered unified storage for various file types, scalable capacity for future growth, and extensive search capabilities for easy data retrieval. It integrated seamlessly with existing systems, optimized storage costs, and provided advanced security features.

OUTCOMES

eGroup Enabling Technologies was able to introduce Cohesity Smartfiles as a valuable solution to the City of Greenville, who required Tier-2 storage for their ever-growing media files and unstructured data.

The eGroup Enabling Technologies team were also able to seed in a TB of Data Protect for City of Greenville to test their backup strategy as a future potential replacement to Veeam once that contract expires.

TEAM

Account Manager
Amber Rook

Partner
Clint Boyleston, Account Executive