



Building a Future-Ready Infrastructure for Horry Georgetown Technical College with Nutanix and Lenovo HX360 Nodes

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Jan 2025	EDU	Higher Ed	850 employees	Modernize Infrastructure with Nutanix	Nutanix NUS, NCI, & Nutanix Files	eGroup Enabling Technologies	Horry Georgetown Technical College	N/A

CHALLENGE	SOLUTION	OUTCOMES	TEAM
<p>Horry Georgetown Technical College (HGTC) was operating a highly virtualized IT infrastructure which was supported by Nutanix across two clusters using Lenovo HX hardware.</p> <p>The infrastructure included a VMware-based cluster for critical workloads, such as the college's ERP system and applications not initially compatible with Nutanix AHV. The college also had a separate AHV-based cluster for its remaining workloads.</p>	<p>HGTC elected to consolidate and refresh both clusters into a single 5-node cluster to modernize their infrastructure and address their aging software. The college leveraged Lenovo HX360 nodes and looked to standardize their system on the Nutanix AHV hypervisor.</p> <p>This new cluster featured all-NVMe storage, which delivered exceptional performance and scalability to support HGTC's operations. The refresh also involved migrating all workloads and existing Nutanix Files deployment into the new consolidated environment.</p>	<p>eGroup deployed Lenovo HX nodes in HGTC's production data center, migrated virtual servers and Nutanix Files to a new 5-node Nutanix cluster, and configured the cluster and Prism services. The migration also consolidated two clusters into a single Nutanix AHV environment which improved management via Nutanix Prism.</p> <p>eGroup assisted with VM and file migrations, optimized the Nutanix Files deployment, and transitioned workloads from VMware to Nutanix AHV for streamlined operations.</p> <p>Additional network security was addressed with Nutanix NUS, NCI, & Prism licensing. HGTC opted in for 5-year support to ensure infrastructure updates along with continued growth in storage & network capacity.</p>	<p>SLED Account Manager Michelle Feeney</p> <p>SLED Solution Engineer Ed Melanson</p> <p>Lenovo Infrastructure AE Matthew Adams</p> <p>Partner Chris Genazzio, Account Executive</p> <p>Mike Dent, Field CTO Hybrid Data Center</p> <p>Contractual Value ~850 licenses for Nutanix NUS</p>