eGroup ENABLING TECHNOLOGIES | COHESITY

East Mississippi Community College Enhances Data Management and Cuts Costs with Cohesity Over Veeam

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
April 2024	EDU	Higher Ed	500 employees	Veeam Replacement	Cohesity FortKnox	eGroup Enabling Technologies	East Mississippi Community College	Veeam

CHALLENGE

East Mississippi Community College faced escalating Veeam costs, surpassing $60k annually. The college discovered that despite having two campuses replicating each other, they lacked a true Disaster Recovery solution. Additionally, the Scooba campus was outdated, and the existing Veeam environment was also in need of modernization. Recognizing the opportunity amidst rising costs, the college decided to evaluate their current environment, explore a Microsoft 365 backup plan, and consider a comprehensive modernization of their IT infrastructure.

SOLUTION

eGroup Enabling Technologies presented East Mississippi Community College with two tailored options for the Cohesity Architecture. The experts reviewed the college's workloads and developed two solutions: one that integrated Cohesity as the storage layer with their existing Veeam setup, and another that proposed a complete Veeam replacement. The latter option garnered significant interest from the college, as it not only allowed them to eliminate Veeam but also offered a robust cloud backup strategy for Disaster Recovery, enhancing the resilience of their on-premises SAN.

OUTCOMES

East Mississippi Community College opted for the Cohesity Architecture to fully replace Veeam, utilizing Cohesity for SAN backup. eGroup Enabling Technologies demonstrated the value of FortKnox for backup, highlighting its fully immutable cloud services, which effectively replace the SAN backup. This transition is projected to save the college between $30k-$35k annually compared to their current Veeam expenses. Cohesity's solution will offer immutable storage, M365 backup, and enhanced data management simplicity through its intuitive UI, addressing limitations of their previous Veeam environment.

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