

Utilizing Power Platform for Baltimore County Public Schools Offices to Automate Several Important Processes for Administrative Workflow

| Close Date | OU | Industry | Org Size | Deal Highlight | Products & Services | Partner | Customer | Competition |
|------------|---------|-----------|------------------|--------------------------|--------------------------------|--------------------------------|---------------------------------|-------------|
| Oct 2023 | EOU-EDU | Education | 22,000 employees | Utilizing Power Platform | Power Platform, Power Automate | eGroup Enabling Technologies | Baltimore County Public Schools | N/A |

| CHALLENGE | SOLUTION | OUTCOMES | TEAM |
|--|--|--|--|
| <p>Baltimore County Public Schools (BCPS) wished to deploy a process of excellence workflow using Power Platform. A staff member in one of their offices automated several important processes for their office from their personal account. That staff member has since left BCPS, and the automations are failing.</p> | <p>BCPS Admin office is looking to have those automations migrated and restored. Auto underscore leaves, process so that they have Teams process that are set up correctly.</p> <ul style="list-style-type: none"> - IDM - integrate disability management <ul style="list-style-type: none"> o Needs to be set from scratch - FMLA - deals with extended absences due to family illness o Partially completed o All digital forms are smart forms (will populate in a master log in Excel) Need to have these process to be shared and not individualized - build the process workflows. Need documentation for workflows for 2 processes (never documented). | <p>eGroup Enabling will complete (2) business processes: Reviewing existing process documentation, if available. Targeted focus groups with key process performers to validate process observations.</p> <p>eGroup Enabling will complete the following process documentation as an input for the Solution Design Workshop:</p> <ul style="list-style-type: none"> • Process Flow Diagram • Responsibility Assignment Matrix (RACI) – I <p>Power Platform Solution Recommendations per process, which may achieve any of the following goals: Improve request handling and response time, Record keeping and task tracking, Reduce process errors and waste, Understand the framework for assessing business processes to develop use cases for Power Platform implementation.</p> | <p>Account Executive Alex Dorman</p> <p>Customer Success Manager – Bus Apps Craig Hogan</p> <p>Customer Success Account Manager Dwayne Jenkins Joseph Zizza</p> <p>Partner Chris Genazzio, Account Executive</p> <p>Contractual Value 22,000 M365 A5 Licenses 1,000 Premium Power Platform Licenses Purchased</p> |