

Children's Hospital & Health System, Inc Complete Microsoft Teams Adoption

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Feb 2025	SMC	Healthcare	3,500 employees	Microsoft Teams Adoption	M365, Teams, & Teams Meeting	eGroup Enabling Technologies	Children's Hospital & Health System	Legacy Skype & Zoom Replace
CHALLENGE		SOLUTION		OUTCOMES		TEAM		
<p>Children's Hospital & Health System, Inc. (Children's Wisconsin) were using a mixed bag of legacy communication and collaboration tools. Skype legacy and Zoom meetings were of common use, while shadow IT communication apps were also creeping in to the healthcare system.</p>		<p>The solution for Children's Hospital & Health System, Inc. was unification across the Teams platform as they continued their adoption of M365 platforms they had already invested in.</p> <p>Teams will be used for communication and collaboration while Team Meetings will be used strictly for meetings. eGroup's OCM team had been involved since the beginning of the project, as end-user adoption was a key pillar for success.</p> <p>Teams Voice is a possibility in the future once the hospital gets grounded with the current adoption plan.</p>		<p>eGroup has been working through the deployment of Teams & Teams Meetings. Once the adoption is complete, Teams Voice is a possibility in the future for the hospital.</p>		<p>Account Executive</p> <p>MW Specialist</p> <p>Sales Engineer</p> <p>Partner Douglas Burge, Account Executive</p> <p>Contractual Value -driving usage of 3,000 M365 E3 Licenses</p>		