

Transforming the City of Atlanta's Innovation Lab: Microsoft Teams Room Implementation with Surface Hubs by eGroup Enabling Technologies

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
March 2024	SLG	Government	10,000 employees	Microsoft Teams Room Design	Microsoft Teams, Teams Room	eGroup Enabling Technologies	City of Atlanta	N/A
CHALLENGE	SOLUTION	OUTCOMES	TEAM					
<p>The City of Atlanta was completing renovations in the procurement offices, which included the development of a new innovation lab. The leadership team sought to equip this lab with state-of-the-art technology and determined that Microsoft solutions would be the best fit to align with their organizational goals and vision. However, they needed expert guidance to ensure the successful implementation of these advanced solutions.</p>	<p>The Microsoft Teams experts at eGroup Enabling Technologies collaborated closely with the leaders at the City of Atlanta to understand their vision for the innovation lab. After thorough discussions and finalizing the details, a Microsoft Teams Room was created, powered by Microsoft Surface Hubs, to meet their advanced technological needs.</p>	<p>eGroup Enabling Technologies, in collaboration with their partner IDS, delivered an interoperable, multi-purpose Microsoft Teams Room. This setup leveraged three Surface Hubs and additional peripheral technologies for enhanced audio and visual capabilities. The vision inspired by Microsoft's MTR conference room examples was successfully applied to the City of Atlanta's innovation lab, bringing their idea to life.</p>	<p>Sr. Client Executive/Account Dir. Gradey Caldwell</p> <p>Sr. Surface Specialist Gage Anderson</p> <p>Client Technology Lead Aracelis Caraball-Rodriguez</p> <p>Partner Clint Boyleston, Account Executive</p> <p>Contractual Value -\$500,000 in Microsoft Revenue with Surface Hubs purchase</p>					