




# eGroup | Enabling Assists Anne Arundel Community College with Implementation of Microsoft Teams Voice

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
April 2023	SMC-EDU	Education	5,000 employees	Implementation of Teams Voice in EDU	Teams Voice, AudioCodes	eGroup   Enabling Technologies	Anne Arundel Community College	Cisco UCS Replacement

CHALLENGE	SOLUTION	OUTCOMES	TEAM
 <p>Anne Arundel Community College (AACC) is considering replacing their existing Hosted Voice System with Microsoft Teams Phone System, replacing a legacy Cisco PBX or VOIP system. This action ultimately results in a lower overall Total Cost of Ownership (TCO) due to decreased infrastructure, ease of management, and lower support/maintenance costs.</p>	 <p>eGroup   ET provided a scope to utilize Teams voice for improve communications, streamline workflows, and reduce costs by expanding existing Microsoft 365. eGroup   ET implemented Microsoft Teas Online with Phone System and Azure Voicemail for AACC. The main goal of AACC's engagement with eGroup   ET is to plan and deploy the following Teams feature (PSTN Calling)</p>	 <p>Microsoft Teams voice set up to PSTN via existing AudioCodes with direct routing. This connection will allow Microsoft Teams to host dial-in conferences as well as allow users to use the Microsoft Teams soft client or Microsoft Teams Certified Endpoint as their primary phone. AAC is using Exchange Online for email and will deploy Cloud Voicemail as a replace for their existing Voicemail system. This implementation will be a pilot for approx. 50 users across 3 locations. AACC is currently evaluating future deployment of all users and evaluation of ancillary costs (AudioCodes, Enghouse/Devices) as they learn towards Team Voice for the full UC Platform</p>	<p><b>Senior Account Executive</b> Ayanna Dawkins</p> <p><b>Teams Technical Specialist - EDU</b> André Mitchell</p> <p><b>Customer Success Manager</b> Jessica McNamara</p> <p><b>Partner</b> Chris Genazzio, Account Executive</p> <p><b>Contractual Value</b> <b>Driving Usage of 5,0000 A5 Licenses for Faculty/Staff.</b></p>