




# eGroup | Enabling Technologies Replaces Avaya Phone System with Microsoft Teams Voice for Highline College

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Oct 2023	EOU-EDU	Education	850 employees	Teams Voice Pilot	Teams Voice & AudioCodes	eGroup   Enabling Technologies	Highline College	Cisco/Zoom

CHALLENGE	SOLUTION	OUTCOMES	TEAM
 <p>Highline College needed to replace their legacy Avaya Phone System and worked with eGroup   Enabling Technologies to vet their options. Microsoft Teams Voice was suggested, resulting with Highline College interested in learning more.</p>	 <p>Highline College decided they would go with Microsoft Teams Voice for their new phone system, based on the success of three other community colleges in Washington – Bellevue College, Green River Community College, and Tacoma Community College.</p> <p>This opportunity went over the pilot equipment, AudioCodes virtual SBC, and demo handsets.</p>	 <p>eGroup   Enabling Technologies completed a Teams Voice pilot for Highline College utilizing (50) test users out of 850. This pilot also allowed Highline college to test the equipment they plan to utilize with Microsoft Teams Voice during the pilot.</p> <p>Highline College plans to uplift to A5, implementing Microsoft Teams Voice to their full 850 users.</p>	<p><b>Account Executive</b> Raisha Smith</p> <p><b>ATS Manager</b> Vipul Biala</p> <p><b>Partner</b> Carl Sweetland, Account Executive</p> <p><b>Contractual Value</b> <i>Future Implementation of 850 A5 Licenses for Faculty/Staff</i></p>