

# Washington School of Information Processing Coop Impacts the World of Education with the Power of Copilot for M365 and eGroup Enabling Technologies

Close Date	OU	Industry	Org Size	Deal Highlight	Products & Services	Partner	Customer	Competition
Feb 2024	SMC	Computer Software	100 employees	Power of M365 Copilot	Copilot for M365	eGroup Enabling Technologies	Washington School Information Processing Coop	N/A
CHALLENGE		SOLUTION		OUTCOMES		TEAM		
 <p>WSIPC, a K12 Coop supported by Washington State's Educational Service Districts and a host of Skyward's Student Information System, is navigating the complexities of educational technology. With AI emerging as a key topic within the education community, WSIPC sought guidance by leveraging eGroup Enabling Technologies' Copilot for M365 Assessments to harness the expertise of specialists as thought leaders to enhance their understanding of AI and effectively build out educational practices across Washington State's K12 sector.</p>		 <p>eGroup Enabling Technologies provided WSIPC with invaluable guidance in deploying their Copilot for M365 licenses, ensuring they started off on the right path. Leveraging their expertise in Organizational Change Management, eGroup Enabling Technologies' specialists impressed WSIPC with their thoughtful approach and transparent communication. The collaboration was founded on transparency, with the team providing insights into best practices, and what's to come on the Copilot for Microsoft 365 roadmap of opportunity. This transparent and collaborative approach fostered a seamless working relationship, enabling WSIPC to effectively achieve the needs of the cooperative.</p>		 <p>The seamless and strong working relationship established between WSIPC and eGroup Enabling Technologies has already laid the groundwork for success. This partnership is poised to serve as a springboard for recommendations to other K12 organizations across the state. Moreover, it positions WSIPC to achieve their educational practice goals with the support and expertise provided by eGroup Enabling Technologies.</p>		<p><b>Account Executive</b> Javier Hernandez</p> <p><b>CSAM</b> Brandon Swinton</p> <p><b>Partner</b> Carl Sweetland, Account Executive Kai Andrews, Practice Area Leader Val Petersen, Director of OCM</p> <p><b>Contractual Value</b> <i>-Estimated Deployment of \$36k value in Copilot Licenses</i></p>		